

Fast, Expert Specialty Advice With ConferMED eConsults

IMPROVE SPECIALIST ACCESS. ENHANCE CARE. GET REWARDED.

ConferMED eConsults offers primary care providers (PCPs) secure, no-cost access to California-licensed, board-certified specialists—right from your electronic medical record (EMR) system.

Earn \$70 per eConsult

From **October 1, 2025, through October 1, 2026**, participating PCPs will receive a **\$70 incentive** for each eConsult submitted and billed within each quarter. Payments will be issued quarterly via check or electronic funds transfer to the Medi-Cal provider. This supports timely access to care and helps meet access standards.

How it works

-  **PCP submits eConsult:** Send a digital referral with clinical information, labs and images through EMR.
-  **Specialist reviews:** Receives and responds with treatment guidance.
-  **Receive response:** PCP gets feedback within **3 business days**.

What is an eConsult?

An eConsult is a secure, asynchronous digital consultation between a PCP and a specialist for non-urgent, non-procedural care.

- 75–80% of eConsults prevent unnecessary in-person specialist visits.
- PCPs stay at the center of care coordination.
- Reduces duplicative testing and unnecessary referrals.

(continued)



CPT Copyright 2024 American Medical Association. All rights reserved. CPT® is a registered trademark of the American Medical Association.

CPT code 99452 describes interprofessional consultations via phone, internet, or EMR. For details, visit the Medi-Cal Providers website at <https://mcweb.apps.prd.cammis.medi-cal.ca.gov/>.

Eligibility and participation:

- **Participation is voluntary.**
- **Open to PCPs serving primary-insured members.**
- **There are no fees, software, hardware, or subscription costs to participate.** ConferMED customizes the referral process to your EMR and handles billing coordination with the Plan.
- **Agree to data reporting.** Participating FFS participating physician groups (PPGs) must agree to report utilization and outcome data to Health Net*.
- **Perform and submit eConsults.** Complete and submit eConsults for eligible primary-insured members during the pilot period: **Oct. 1, 2025, through Oct. 1, 2026.**

Exclusions:

- PPGs with shared risk contracts.
- Secondary Medi-Cal coverage

Why choose an eConsult?

- **Easy to implement**
 - No startup or ongoing costs.
 - Seamlessly integrates into your workflows.
- **Improves satisfaction**
 - Faster treatment and specialist access for patients.
 - Strengthen PCP-patient relationships.
- **Boosts key metrics**
 - Member experience and satisfaction.
 - Health outcomes and HEDIS® rates.
 - Referral resolution and health equity.
- **Reduces costs and risks**
 - Fewer unnecessary referrals and ER visits.
 - Lower specialty care costs.
 - Decreased member grievances, morbidity and mortality.

ConferMED is our provider of choice

Health Net partners with ConferMED, a nationally recognized eConsult provider with:

- Hundreds of CA-licensed, board-certified specialists.
- 70+ specialty areas.
- Integration within your electronic medical record system.

(continued)



Specialist response times:

- 85% within 24 hours
- 96% within 48 hours
- 99% within 72 hours

Available specialties

Specialty	Adult	Pediatrics
Allergy	✓	✓
Cardiology	✓	✓
Complex primary care	✓	N/A
Dermatology	✓	✓
Ear, nose, throat (ENT)	✓	✓
Endocrinology	✓	✓
Gastroenterology	✓	✓
General surgery	✓	N/A
Geriatric medicine	✓	N/A
Hematology	✓	✓
Infectious disease	✓	✓
Medical oncology	✓	N/A
Nephrology	✓	✓
Neurology	✓	✓
Neuropsychology	✓	✓
OB/GYN	✓	Adolescents
Obesity medicine	✓	N/A
Orthopedics	✓	✓
Pain management	✓	N/A
Psychiatry	✓	✓
Pulmonology with sleep medicine	✓	✓
Retinal reading ¹	✓	✓ ²
Rheumatology	✓	✓
Urology	✓	✓
Vascular surgery	✓	N/A



Questions?

Contact:

Denise Miller

eConsult Program Manager

Denise.Miller3@healthnet.com

✓ Specialist subject to change based on need, access and availability.

¹Only available in the following counties: Fresno, Tulare, Kings, Kern, Inyo, Madera, Merced, Stanislaus.

²Requires specific camera for use with consultation.

*Health Net of California, Inc. and Health Net Community Solutions, Inc. are subsidiaries of Health Net, LLC and Centene Corporation. Health Net is a registered service mark of Health Net, LLC. All other identified trademarks/service marks remain the property of their respective companies. All rights reserved.

25-854/FLY1878450EH03w (10/25)